Mateo Balmes

mbalmes.mba2023@ivey.ca • linkedin.com/in/mark-balmes • Phone: (647) 573-6173

EDUCATION

Ivey Business School, Western University, London, ON

2022 - 2023

Candidate for Master of Business Administration, MBA

- Scholarship: Ivey Entrepreneurship (sole recipient); Access to Success (sole recipient); Graduate Student Innovation
 Scholarship (chosen among 3 from 140+ students, 2x Awards)
- Exchange: Fundação Getulio Vargas

Ateneo de Manila University, Manila, Philippines

2014 - 2018

Bachelor of Management Information Systems

- Ateneo College Scholarship recipient
- Arizona State University US Academic Fellow (chosen among 3 from 1,000+ applications)
- Exchange: Sogang University (chosen among 2 of 341 applications); University College London Modern Data Science

PROFESSIONAL EXPERIENCE

DXC Technology, Manila, Philippines

2021 - 2022

Multinational information technology services and consulting company

Technology Consultant - Analytics

- Empowered a team of 8-10 consultants and marketing technologists in understanding, planning, and achieving nuanced technological requirements of 4 brands under P&G
- Designed proces-improvement workflows resulting in a reduction of 6-10 man-hours per week through the design, maintenance, and technical support of intricate software applications

S&P Global Market Intelligence, Manila, Philippines

2019 - 2021

Providers of multi-asset class and real-time data, research, news, and analytics to institutional investors

Senior Product Strategy Specialist

2021 - 2021

- Spearheaded the development and execution of feature road map for two premium Capital IQ spreading functionalities, overseeing the entire process from idea sourcing to deployment
- Increased adoption of the spreading add-in by 23% month-over-month through utilization of data analytics and user feedback analysis

Data Visualization Specialist

2019 - 2021

- Championed the implementation of advanced data-visualization techniques within the Market Intelligence division, resulting in a 30% increase in viewership for over 300 industry analyses
- Developed an RPA solution optimized the production of S&P Global Multichannel databases, resulting in an annual time savings of 1,420 hours

Empleo, Manila, Philippines

2015 - 2018

Automated and analytics-driven job-matching platform for the urban and rural poor

Co-Founder and Technology Lead

- Applied machine learning and user experience techniques in job recommendations, training placement and vacancy demand for 70K+ users; resulted in precise performance across various AI evaluation metrics and consistent NPS of 9
- Created and steered the product road map of Empleo (all 3 iterations); growing 120K+ job listings and training opportunities from 600 vocational firms

ADDITIONAL INFORMATION

- Awards: S&P Research Excellence, Facebook Internet.Org Award, Financial Times, 2x Case Competitions, ASEAN
- Certificates: Project Management, Product Management
- Tools: HTML/CSS/JS, PHP, Ruby, SQL, Python, Adobe Suite, Postman, Jenkins, Figma, SAS, Alteryx, Tableau, Scrum, Agile
- Interests: Rowing, Competitive Programming, Mixed Martial Arts, Arnis